

Donna's Tips for Preparing for Showings

- 1. If at all possible, do not be at home during showings.**
- 2. Let there be light! Open all blinds and drapes. Turn on all lights - even in closets, laundry and storage areas.**
- 3. All toilet seats DOWN.**
- 4. Replace any burned out light bulbs.**
- 5. Look up! Cobwebs and dust collect on ceilings and heat ducts and returns. Clean all glass covers on light fixtures.**
- 6. Fresh flowers are a welcoming touch. Inside in dining area or kitchen; outside on the porch if possible.**
- 7. Kitchen: no dishes in the sink or dish drainer. Hide under the cabinet if necessary.**
- 8. Remember: If I can smell it I can't sell it! Cat litter boxes clean, trash emptied before showings, dirty laundry all in the laundry area (not hiding under beds).**
- 9. All showings must be with a Realtor®. If someone knocks on the door, have them call their agent or me.**
- 10. If an agent calls from the car in front of your house and wants to bring in buyers, allow this only if you are ready for a showing. You may suggest they drive around the neighborhood and come back in 15-20 minutes; or, say "my Realtor® said you would call the day before for an appointment". Be courteous and have them call me if you are uncomfortable.**

BASIC RULE: NEAT AND CLEAN

Donna Goings

434-981-9367