

**Donna's Tips for Successful Selling**

**1. Tidy up the grounds, porches, driveway, garage, storage sheds. Remove all old flower pots, hoses and debris.**

**2. Your front door is the first impression. Be sure it is scrubbed clean or, if necessary, painted. Remove all leaves, spider webs, and mildew from mailbox, storm door, door frame, gutters, etc.**

**3. Keep all steps clear of hazards.**

**4. Illumination is a welcome sign. Turn on lights (all of them -- even in closets!). Replace all burned out bulbs. Use higher wattage in dark corners and basement.**

**5. Look up! Cobwebs and dust collect on ceilings and heat ducts and returns. Clean all glass covers on light fixtures.**

**6. All closets and cabinets should be neat and orderly. Throw away or donate any items that are not going to be needed in your new house!**

**7. Use cleaners to remove spots, grease, mildew on all kitchen and bath fixtures (409, Simple Green, Bar Keepers Friend, and a mildew remover for tile). Re-caulk tubs if needed.**

**8. Wash windows.**

**9. Remove all wall paper. Any wall covering over 5 years old is dated.**

**10. Spot clean carpets or shampoo entirely if needed. Carpets may need to be replaced.**

**11. Kitchen range: clean oven and burners, replace pans if needed.**

**12. De-clutter counter tops.**

**13. Have any leaking faucets repaired.**

**14. If toilet seats are old or stained, replace with white.**

**15. Clean off tops of water heater and furnace. Vacuum the storage room and attic.**

**BASIC RULE:**

**NEAT, CLEAN & CLEAR**

